

VITAL STATISTICS

AUGUST FY2017 - Cargo Performance

CARGO INDICATORS

	VARIANCE					YEAR-TO- DATE			VARIANCE	
	Actual	Budget	Prior	Budget	Prior	Actual	Budget	Prior	Budget	Prior
Vessel Calls	137	156	140	-12%	-2%	1,534	1,709	1,642	-10%	-7%
Total Tons	851,591	736,675	719,506	16%	18%	8,597,619	8,103,428	7,841,286	6%	10%
Total Revenue	\$ 5,056,885	\$5,015,645	\$4,651,771	1%	9%	\$54,602,866	\$55,293,112	\$54,631,769	-1%	0%

OPERATING REVENUE / STATISTICS

	VARIANCE					YEAR-TO- DATE			VARIANCE	
	Actual	Budget	Prior	Budget	Prior	Actual	Budget	Prior	Budget	Prior
Container Revenue	\$2,276,720	\$2,323,781	\$2,317,807	-2%	-2%	\$24,269,296	\$25,561,591	\$24,645,353	-5%	-2%
Container TEU's	98,598	85,767	84,864	15%	16%	954,350	943,434	877,934	1%	9%
ICTF Rail Lifts *	1,630	1,500	-	9%		13,913	14,625	-	-5%	
Auto Revenue	\$1,486,229	\$1,517,316	\$1,381,873	-2%	8%	\$16,046,646	\$16,690,476	\$15,854,619	-4%	1%
Auto Units	52,812	58,689	57,331	-10%	-8%	645,133	645,580	584,191	0%	10%
Breakbulk Revenue	\$418,910	\$351,129	\$302,627	19%	38%	\$4,005,746	\$3,862,419	\$3,813,354	4%	5%
Breakbulk Tons	78,556	64,795	62,902	21%	25%	821,837	712,740	775,073	15%	6%
Liquid Bulk Revenue	\$105,786	\$99,187	\$84,205	7%	26%	\$1,101,494	\$1,091,057	\$1,075,976	1%	2%
Liquid Bulk Tons	26,457	25,349	24,753	4%	7%	291,371	278,843	297,705	4%	-2%
Dry Bulk Revenue	\$163,402	\$146,560	\$131,688	11%	24%	\$1,789,552	\$1,612,160	\$1,619,130	11%	11%
Dry Bulk Tons	97,183	53,627	47,622	81%	104%	797,597	589,892	594,331	35%	34%
Cruise Revenue	\$399,953	\$401,664	\$365,678	0%	9%	\$4,740,101	\$4,539,321	\$4,685,637	4%	1%
Cruise Passengers	15,203	17,482	15,647	-13%	-3%	175,209	179,813	180,895	-3%	-3%
Total Cargo Revenue	\$4,851,000	\$4,839,637	\$4,583,879	0%	6%	\$51,952,837	\$53,357,024	\$51,694,069	-3%	1%
Other Revenue	\$205,886	\$176,008	\$67,892	17%	203%	\$2,650,029	1,936,088.00	\$2,937,700	37%	-10%

* Note: ICTF Commencement date - November 7, 2016