

VITAL STATISTICS

DECEMBER FY2017 - Cargo Performance

CARGO INDICATORS

	Current Month			VARIANCE		YEAR-TO- DATE			VARIANCE	
	Actual	Budget	Prior	Budget	Prior	Actual	Budget	Prior	Budget	Prior
Vessel Calls	152	156	169	-2%	-10%	418	467	480	-10%	-13%
Total Tons	847,446	736,675	722,287	15%	17%	2,349,898	2,210,026	2,041,423	6%	15%
Total Revenue	\$ 4,936,803	\$5,015,645	\$5,096,661	-2%	-3%	\$14,494,315	\$14,989,555	\$14,733,129	-3%	-2%

OPERATING REVENUE / STATISTICS

	Current Month			VARIANCE		YEAR-TO- DATE			VARIANCE	
	Actual	Budget	Prior	Budget	Prior	Actual	Budget	Prior	Budget	Prior
Container Revenue	\$2,176,388	\$2,323,781	\$2,326,909	-6%	-6%	\$6,726,771	\$6,971,343	\$6,610,711	-4%	2%
Container TEU's	79,745	85,767	84,095	-7%	-5%	245,316	257,300	232,248	-5%	6%
ICTF Rail Lifts *	1,240	1,500	-	-17%		1,933	2,625	-	-26%	
Auto Revenue	\$1,542,368	\$1,517,316	\$1,630,267	2%	-5%	\$4,392,817	\$4,551,948	\$4,426,309	-3%	-1%
Auto Units	71,013	58,689	65,295	21%	9%	190,105	176,067	173,974	8%	9%
Breakbulk Revenue	\$339,135	\$351,129	\$414,551	-3%	-18%	\$982,095	\$1,053,387	\$1,102,621	-7%	-11%
Breakbulk Tons	64,229	64,795	72,326	-1%	-11%	220,179	194,384	199,880	13%	10%
Liquid Bulk Revenue	\$116,151	\$99,187	\$102,838	17%	13%	\$309,483	\$297,561	\$317,910	4%	-3%
Liquid Bulk Tons	34,037	25,349	19,135	34%	78%	85,897	76,048	81,663	13%	5%
Dry Bulk Revenue	\$239,105	\$146,560	\$143,715	63%	66%	\$549,817	\$439,680	\$384,731	25%	43%
Dry Bulk Tons	165,592	53,627	47,587	209%	248%	280,515	160,880	95,333	74%	194%
Cruise Revenue	\$411,577	\$401,664	\$341,448	2%	21%	\$1,113,530	\$1,147,612	\$1,161,532	-3%	-4%
Cruise Passengers	17,668	17,482	14,879	1%	19%	47,657	49,948	49,695	-5%	-4%
Total Cargo Revenue	\$4,824,724	\$4,839,637	\$4,959,728	0%	-3%	\$14,074,513	\$14,461,531	\$14,003,814	-3%	1%
Other Revenue	\$112,079	\$176,008	\$136,933	-36%	-18%	\$419,801	\$528,024	\$729,315	-20%	-42%

* Note: ICTF Commencement date - November 7, 2016