

VITAL STATISTICS

FEBRUARY FY2017 - Cargo Performance

CARGO INDICATORS

	VARIANCE					YEAR-TO- DATE			VARIANCE	
	Actual	Budget	Prior	Budget	Prior	Actual	Budget	Prior	Budget	Prior
Vessel Calls	123	155	140	-21%	-12%	682	776	766	-12%	-11%
Total Tons	746,006	736,675	701,164	1%	6%	3,817,962	3,683,376	3,425,274	4%	11%
Total Revenue	\$ 4,539,828	\$4,958,265	\$4,674,322	-8%	-3%	\$23,774,712	\$24,906,085	\$24,112,613	-5%	-1%

OPERATING REVENUE / STATISTICS

	VARIANCE					YEAR-TO- DATE			VARIANCE	
	Actual	Budget	Prior	Budget	Prior	Actual	Budget	Prior	Budget	Prior
Container Revenue	\$2,113,412	\$2,323,781	\$2,245,224	-9%	-6%	\$10,992,031	\$11,618,905	\$11,141,870	-5%	-1%
Container TEU's	80,412	85,767	77,483	-6%	4%	412,300	428,834	389,340	-4%	6%
ICTF Rail Lifts *	1,317	1,500	-	-12%		4,896	5,625	-	-13%	
Auto Revenue	\$1,352,145	\$1,517,316	\$1,336,495	-11%	1%	\$7,302,745	\$7,586,580	\$7,121,337	-4%	3%
Auto Units	51,932	58,689	45,905	-12%	13%	301,876	293,445	265,899	3%	14%
Breakbulk Revenue	\$355,562	\$351,129	\$335,675	1%	6%	\$1,643,383	\$1,755,645	\$1,726,403	-6%	-5%
Breakbulk Tons	87,575	64,795	68,829	35%	27%	373,278	323,973	319,687	15%	17%
Liquid Bulk Revenue	\$91,216	\$99,187	\$78,613	-8%	16%	\$518,837	\$495,935	\$492,082	5%	5%
Liquid Bulk Tons	26,489	25,349	16,144	4%	64%	143,317	126,747	126,446	13%	13%
Dry Bulk Revenue	\$168,839	\$146,560	\$181,511	15%	-7%	\$848,728	\$732,800	\$717,062	16%	18%
Dry Bulk Tons	72,528	53,627	95,493	35%	-24%	376,328	268,133	247,298	40%	52%
Cruise Revenue	\$316,038	\$344,284	\$328,063	-8%	-4%	\$1,750,493	\$1,836,180	\$1,873,184	-5%	-7%
Cruise Passengers	13,484	14,984	14,243	-10%	-5%	74,467	79,917	80,405	-7%	-7%
Total Cargo Revenue	\$4,397,211	\$4,782,257	\$4,505,579	-8%	-2%	\$23,056,218	\$24,026,045	\$23,071,939	-4%	0%
Other Revenue	\$142,617	\$176,008	\$168,742	-19%	-15%	\$718,494	880,040.00	\$1,040,675	-18%	-31%

* Note: ICTF Commencement date - November 7, 2016