

VITAL STATISTICS

JUNE FY2017 - Cargo Performance

CARGO INDICATORS

	VARIANCE					YEAR-TO- DATE			VARIANCE	
	Actual	Budget	Prior	Budget	Prior	Actual	Budget	Prior	Budget	Prior
Vessel Calls	141	155	141	-9%	0%	1,258	1,398	1,366	-10%	-8%
Total Tons	835,980	736,675	711,588	13%	17%	7,011,349	6,630,077	6,418,560	6%	9%
Total Revenue	\$ 5,077,456	\$4,958,265	\$5,524,037	2%	-8%	\$44,628,849	\$45,261,822	\$45,353,066	-1%	-2%

OPERATING REVENUE / STATISTICS

	VARIANCE					YEAR-TO- DATE			VARIANCE	
	Actual	Budget	Prior	Budget	Prior	Actual	Budget	Prior	Budget	Prior
Container Revenue	\$2,227,957	\$2,323,781	\$2,112,898	-4%	5%	\$19,823,104	\$20,914,029	\$20,158,669	-5%	-2%
Container TEU's	92,596	85,767	81,666	8%	13%	772,743	771,901	710,768	0%	9%
ICTF Rail Lifts *	1,350	1,500	-	-10%		10,676	11,625	-	-8%	
Auto Revenue	\$1,380,437	\$1,517,316	\$1,369,061	-9%	1%	\$13,141,099	\$13,655,844	\$13,036,839	-4%	1%
Auto Units	53,587	58,689	49,643	-9%	8%	531,168	528,202	477,619	1%	11%
Breakbulk Revenue	\$421,026	\$351,129	\$425,712	20%	-1%	\$3,129,152	\$3,160,161	\$3,257,423	-1%	-4%
Breakbulk Tons	79,159	64,795	95,740	22%	-17%	668,599	583,151	665,648	15%	0%
Liquid Bulk Revenue	\$115,877	\$99,187	\$90,726	17%	28%	\$928,390	\$892,683	\$899,979	4%	3%
Liquid Bulk Tons	32,655	25,349	24,619	29%	33%	248,521	228,144	243,310	9%	2%
Dry Bulk Revenue	\$175,461	\$146,560	\$142,533	20%	23%	\$1,491,952	\$1,319,040	\$1,344,858	13%	11%
Dry Bulk Tons	91,844	53,627	47,627	71%	93%	652,684	482,639	498,995	35%	31%
Cruise Revenue	\$403,747	\$344,284	\$379,450	17%	6%	\$3,863,785	\$3,735,993	\$3,883,452	3%	-1%
Cruise Passengers	16,004	14,984	16,039	7%	0%	141,335	144,849	146,553	-2%	-4%
Total Cargo Revenue	\$4,724,505	\$4,782,257	\$4,520,381	-1%	5%	\$42,377,483	\$43,677,750	\$42,581,221	-3%	0%
Other Revenue	\$352,950	\$176,008	\$1,003,657	101%	-65%	\$2,251,366	1,584,072.00	\$2,771,845	42%	-19%

* Note: ICTF Commencement date - November 7, 2016