

JACKSONVILLE'S JOINT AGENCY NEWSLETTER

Volume 2

Issue 2

Dist. Date:4/03/2017



COJ, CareerSource, DCPS, JAA, JAXPORT, JEA, JTA

MINORITY BUSINESS ENTERPRISES IMPACT ON THE ECONOMY

Joset-Wright Lacy, President of the National Minority Supplier Development Council (NMSDC) lays out in the article "The Fierce Urgency of Now": Why working with minority suppliers still matters, the beneficial impact these relationships have at home and abroad.

NMSDC prepared a study in 2014 that illustrated the economic impact of certified Minority Business Enterprises (MBEs).^[1] The study found that MBEs in the United States generate more than \$1 billion in economic output every day. That equates to nearly \$401 billion annually, in direct, indirect, and induced output effect. NMSDC-certified MBEs were directly responsible for more than \$139 billion in sales of products and services offered to customers. The increased purchases made by certified MBEs from their suppliers produced indirect output of \$116 billion. And the employees and families of certified MBEs contributed significant induced output by purchasing \$145 billion of goods and services from other merchants within the United States. By the same calculation and methodology, in 2014, NMSDC-certified MBEs were responsible for the maintenance or creation of more than 2.2 million jobs and generated more than \$48 billion in tax revenue to local, state, and federal governments.

^[1] Scott Anthony Vowels, Ph.D. "Economic Impact Report: The Effects of NMSDC Certified Minority Business Enterprises on the U.S. Economy," 6

JTA Business Development Academy Seminar

Business Success 360 – April 11, 5:30 – 7:30 p.m. at the Career Source Building, 215 N Market Street, Jacksonville, Florida 32202. Please sign up with via Anita McGoogin (904) 633-8533 or Yetunde Oyewole (904) 632-5298 to attend. These classes are designed for small businesses, with the goal of creating a level playing field through knowledge and training.

JAXPORT Bid Opportunities:

Electrical Installation Maintenance & Repair Services	April-June 2017
External Auditor	April-June 2017
Website Maintenance Services	April-June 2017
Metal Roof Replace (Ampports)	April-June 2017
Crowley Lease Area Asphalt	April-June 2017
Southeast Toyota Mill 7 Resurface Asphalt	April-June 2017
TRACPAC Asphalt Rehabilitation	April-June 2017
Weight Load System for PACECO Crane	April-June 2017

JAA Bid Opportunities:

JIA Air Cargo 2 Canopy Repairs – Set aside for SBE firms (JSEB or DBE certified firms)	Pre-bid March 21 st – Bids due April 11 th
RFQ - Lift Station Inspection & Repair Services – JAXEX at Craig Airport	March/April advertisement
RFP – HVACR Maintenance & Repair Services – Cecil Airport	March/April advertisement
RFP – Armored Car Services – JIA	March/April advertisement

JEA Bid Opportunities:

JSEB Sheltered Market – Disturbed Concrete	April 2017
Janitorial Services	April 2017
Inspection & Maintenance of Fire Extinguisher	April 2017
Installation of Electrical Relay Panels	April 2017
Subsurface Investigation (Designate & locate) Services	April/May 2017
Renovation of Plant & Office Buildings	Spring/ Summer 2017

JEA Bid Opportunities cont.:

Heavy Duty & Light duty trailer Maintenance	Spring 2017
Security Consulting Services	Spring 2017
Personnel Search Services	Spring 2017
Driver License & CDL 3 Year Records Service	Spring 2017
Water and Waste Water Underground Utility and Plant Construction Jobs	Spring/Summer 2017

JTA Bid Opportunities:

JTA Performance Management Maintenance	April – June 2017
JTAMW - Girvin Road Design-Build (Atlantic Blvd to Wonderwood Driver)	April – June 2017
Bus Stop Bench Lease	April – June 2017
Bus Purchases	April – June 2017
JTAMW - OSAR/Greenland Rd Intersection Improvements (SE Corner of Old St Augustine & Greenland Rd)	April – June 2017
Staffing RFP	April – June 2017
Financial Advisor (Pension)	April – June 2017
Pension Advisor	April – June 2017
Skyway HVAC	April-June 2017
JTAMW- Mandarin Road Sidewalks	April-June 2017
JTANW Design-Build Services for 7 projects (Paramore Rd, Alta Drive, San Pablo Rd, McDuff & 5 th , Collins Rd, Southside/Atlantic & Tinseltown)	April-June 2017
Federal Government Relations	April – June 2017

PURPOSE OF NEWSLETTER

Designed to create awareness, engage constructive dialogue, inform the small business community of our efforts towards eliminating any persistent barriers towards small business inclusion and success regarding the award of both public and private sector contracting opportunities.

JEA Highlights:

JEA is partnering with the City of Jacksonville to fund a multi-year Septic Tank Phase Out Program. JEA is currently requesting proposals for the Engineering, Design and Construction for this project. Once a firm is selected and the design work completed, there will be construction opportunities for plumbers to assist with the hook-up portions of the project. Plumbers are asked to contact Nadine Carswell at JEA, 904-665-6257 or carsgs@jea.com if interested in this project.

JEA will shortly be soliciting bids for the reinstallation of concrete that is removed during JEA pipe restoration work. This bid will be sheltered for companies who are certified through the City of Jacksonville's Small and Emerging Business (JSEB) program. Contact Nadine Carswell if you need any additional information.

JEA is continuing to bid out numerous Water and Wastewater Constructions projects that will include JSEB participation goals. Information on upcoming bids and pre-bid meetings can be found on our website. Our monthly seminar provides an overview of how to use our Procurement website. [See listing of seminar dates in this newsletter's Calendar of Events section.]

JEA requires background screening checks for vendors who need access to JEA facilities on an ongoing basis to perform work under a JEA contract. Contracts falling in this category typically include JEA facilities maintenance and construction contracts, e.g., janitorial, landscaping, facility renovations, etc. Additional information regarding this process is covered during our monthly seminars.

Most companies awarded contracts will also be required to become JEA Safety Qualified within ten (10) business days of being notified by JEA of awards. Qualification requires completion of a Questionnaire that provides evidence of a drug free work environment and the completion of OSHA safety training for employees. Potential bidders should review the requirements prior to bidding in order to develop an action plan to meet these requirements.

For more information regarding this process go to:

https://www.jea.com/About/Procurement/Become_a_Vendor/Contractor_Safety/ or e-mail safety@jea.com Jerry Fulop at 904-665-5810 is the Safety contact should you have additional questions.

CONTACT INFORMATION

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JAXPORT

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JEA

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JAA

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JTA

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SBA

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Career Source

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Calendar of Events:

City of Jacksonville Workshops

"OSHA 10" – April 3, 2017 5:30pm to 7:30 pm.

Location: Career Source 215 N. Market Street.

"Surety Bond Guarantee Program" – April 11, 2017 5:30pm–7:30pm. Location: SBA North Florida District Office 7825 Baymeadows Way, Suite 100B

"QuickBooks- Intermediate" April 13, 2017

Location: Wells Fargo Historic Springfield Community Learning Center.

"Money Smart for Small Business- Recordkeeping"

April 20, 2017 6:00 pm–8:00pm. Location: Charles Webb Wesconnet Library 6887 103rd St.

"Business Roundtable" April 21, 2017 11:45am–2:00pm. Location: Jacksonville Southeast Regional Branch Library 10599 Deerwood Park Blvd.

"Money Smart for Small Business- Credit Reporting" May 11, 2017, 6:00 pm–8:00pm.

Location: Charles Webb Wesconnet Library 6887 103rd St.

"Access to Capital Financing Opportunities" May 23, 2017, 5:30 pm–7:30 pm, Location: Wells Fargo Historic Springfield Community Learning Center 1601 N. Main Street.

Duval County Public Schools Workshops

"How To Do Business With DCPS" – April 4, 2017

6:00 pm –7:30 pm Location: Wells Fargo Historic Springfield Community Learning Center 1601 N. Main Street.

"How To Do Business With DCPS" – May 23, 2017

9:00 am - 10:30 am Location: 1701 Prudential Drive room 307.

JAA Workshops

"Doing Business with JAA" – April 10, 2017 2:00 pm– 3:00 pm. Location: JAA Administration Building

"Doing Business with JAA" May 8, 2017 2:00 pm– 3:00 pm Location: JAA Administration Building

"Doing Business with JAA" – June 12, 2017 2:00pm–3:00 pm Location: JAA Administration Building

JEA Workshops

Seminar for Potential New Vendors and Jacksonville Small Emerging Businesses – April 20, 2017

3:00-5:00. Location: JEA 21 W. Church St. 1st Floor Bid Office

Seminar for Potential New Vendors and Jacksonville Small Emerging Businesses – May 18, 2017

3:00-5:00. Location: JEA 21 W. Church St. 1st Floor Bid Office

Seminar for Potential New Vendors and Jacksonville Small Emerging Businesses – June 15, 2017

3:00-5:00. Location: JEA 21 W. Church St. 1st Floor Bid Office

JTA Workshops

"Supplier Information Workshop" - May 16, 2017

2:00 pm- 3:00pm Location: 121 W. Forsyth Street, JTA Board Room – 3rd Floor