

# JACKSONVILLE'S JOINT AGENCY NEWSLETTER

Volume 3

Issue 1

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COJ, CareerSource, DCPS, JAA, JAXPORT, JEA, JTA



## NORTH FLORIDA PROCUREMENT ASSOCIATION

### 10TH ANNUAL REVERSE TRADE FAIR!

The North Florida Procurement Association (NFPA) invites you to attend this exciting event which provides you the opportunity to meet purchasing professionals from various agencies within the north-east Florida region including the counties of Baker, Clay, Duval, Flagler, Nassau, Putnam and St. Johns. You will be able to discuss business possibilities and review upcoming needs for your products and services with representatives from cities, counties, school boards, institutions of higher learning and special districts. This unique opportunity will take place on **Thursday, April 5, 2018 from 9:00am to 12:00 pm** and will be held at:

University of North Florida

Adam Herbert University Center, 12000 Alumni Drive, Jacksonville, FL 32224  
Breakfast will be provided for all paid registrants.

There will be two breakout sessions on the topic:

Improving Vendor Responses to Agency Solicitations

"Early Registration Fee of \$125 is available through March 9th, 2018" After this date, registration will be \$150.00.

SPONSORSHIPS ARE AVAILABLE!!

DON'T DELAY—REGISTER TODAY!!! For more information and to register, click on the link below:

<https://www.nfpanigp.org/>

EARLY REGISTRATION DISCOUNT EXPIRES ON March 5, 2018!

**SO DON'T DELAY!**

### DCPS Bid Opportunities:

Road Paving & Striping at Landon Middle School and Kirby Smith Middle School	Mar 2018
Road Paving & Repairs at San Pablo Middle and Chafee Trail Elementary	Mar 2018

### Jacksonville Aviation Bid Opportunities:

Interior/Exterior Window Washing & High Dusting	Feb/Mar 2018
Cecil Airport Runway 9L-27R Rehabilitation	Mar/Apr 2018
Elevator, Escalator & Moving Walkway Maintenance & Repair Service	Feb/Mar 2018
Vending Machine Services	Feb/Mar 2018
On-Demand Transportation Services	Feb/Mar 2018

### JAXPORT Bid Opportunities:

Operation of Cruise Ship Parking Facilities	Feb 2018
Pest Control (JSEB set aside)	Feb 2018

"Too many of us are not living our dreams because we are living our fears."  
Les Brown

## ACCION

JSEB Certified Loans

For businesses in Duval County certified by JSEB: Jacksonville Small and Emerging Businesses

\$5,000 - \$100,000

Free to apply!

All closing fees rolled into the loan payment

Term: 6-60 Months

8.99% fixed rate!

Working Capital, Operating Costs, Vehicle Purchase, Inventory, Equipment, Marketing Collateral required above 25K\*

Credit score of 575 or higher or no credit history

Must have cash flow to support monthly payments.

\* City contracts may qualify as collateral

Call Valarie Green to learn more about our loans: (904) 293-4226

## PURPOSE OF NEWSLETTER

Designed to create awareness, engage constructive dialogue, inform the small business community of our efforts towards eliminating any persistent barriers towards small business inclusion and success regarding the award of both public and private sector contracting opportunities.

## JAXPORT Highlights:

### JAXPORT sets record for small business contract payments in 2017

JAXPORT payments for work by certified Jacksonville Small and Emerging Businesses (JSEB) topped nearly \$5.8 million in fiscal year 2017, accounting for more than half of the port's overall contract payments for the year, the highest annual percentage since JAXPORT's Small and Emerging Business (SEB) Program began more than a decade ago.

JSEB contracts were awarded in 2017 for architectural/engineering services, fencing, security, landscaping, janitorial, printing and more construction related projects.

Manson Construction and Jaxport are providing a Free Training seminar for Small Business owners. I Got the Contract, Now What? February 22, at **FDOT, 2198 Edison Ave, Jacksonville, FL 32204**. The training will be limited to 125 persons, so register early by emailing your registration to : [sblo@mansonconstruction.com](mailto:sblo@mansonconstruction.com) by February 15, 2018. Please contact Brian Williams @ 904-357-3003 or [Brian.Williams@jaxport.com](mailto:Brian.Williams@jaxport.com) for additional information.

## CONTACT INFORMATION

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### JAXPORT

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### Duval County Public Schools

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### JEA

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### JAA

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### JTA

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### Career Source

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## Calendar of Events:

*City of Jacksonville  
Workshops*

**"Management Principles" – Feb 13th & 15th**

**"Best Practices in Business Management" – Feb 20th & 22nd**

**"Business Accounting Fundamentals" -Mar 6th & 8th**

**"Strategic Planning" - Mar 13th & 15th**

For additional information or to rsvp, please contact the JSEB office at 904-255-8834 or email [rnettles@coj.net](mailto:rnettles@coj.net)

### *DCPS Workshops*

**"How To Do Business with DCPS" Feb 6, 2018** 9:30 pm to 10:30 am Location: 1701 Prudential Drive, Jacksonville, FL 32207

**"How To Do Business with DCPS" Mar 13, 2018** 6:30 pm to 8:00 pm Location: Historic Springfield Community Learning Center 1601 N. Main Street

### *JAA Workshops*

**"Doing Business with JAA" – Feb 12, 2018** 2:00 pm – 3:00 pm. Location: JAA Administration Building 14201 Pecan Park Road.

**"Doing Business with JAA" Mar 12, 2018** 2:00 pm– 3:00 pm Location: JAA Administration Building 14201 Pecan Park Road.

**"Doing Business with JAA" – Apr 9, 2018** 2:00pm – 3:00 pm Location: JAA Administration Building 14201 Pecan Park Road.

### *JTA Workshops*

**"Doing Business with JTA" - Feb 13, 2018** 2:00 pm– 3:00pm Location: 121 W. Forsyth Street, JTA Board Room – 3rd Floor

**"Doing Business with JTA" - Apr 17, 2017** 2:00 pm– 3:00pm Location: 121 W. Forsyth Street, JTA Board Room – 3rd Floor

**"Doing Business with JTA" - Jun 19, 2017** 2:00 pm– 3:00pm Location: 121 W. Forsyth Street, JTA Board Room – 3rd Floor

## WELCOME!

We would like to welcome **Rita Scott**, Manager for JEA's JSEB program and **Terri Lemon-Bond**, Coordinator DCPS to the JATF team! We look forward to working with you!