

# JACKSONVILLE'S JOINT AGENCY NEWSLETTER

Volume 1

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COJ, CareerSource, DCPS, JAA, JAXPORT, JEA, JTA

## Minority Enterprise Development (MED) Week Celebration

Small/Minority Business owners gathered together on September 15<sup>th</sup>, 2016 to celebrate this year's MED-WEEK. The 2016 MEDWEEK was hosted by the First Coast Business Alliance (FCBA) whose mission is to promote small and minority businesses and to foster awareness of businesses opportunities on Florida's First Coast.

Additionally, two small / minority businesses namely: CW Ferrell Construction, Inc. & CE&S, Inc. were presented with the Entrepreneur Award of the Year Awards for their contribution to the economy of our community in areas of sustainability, profitability, and innovation.

Lastly, the Keynote Speaker, Jim Stallings encouraged the small / minority firms to strive to the best in their trades, noting that this it is most effective path to success. Mr. Stallings is the managing partner of PS 27 Ventures, a private investment company that is focused on innovations in the expanding wellness and sustainable living market.



Steven Davis,  
CE&S, Inc



Charles Ferrell,  
CW Ferrell  
Construction, Inc.

### JAXPORT Bid Opportunities:

Rail Track Inspections, Maintenance & Repairs	September 2016
Stationary (Business cards, Letterheads, and Envelopes)	December 2016
Various Types Filters	January 2017
Vehicle Towing Services	March 2017

### JAA Bid Opportunities:

Design ATC Tower-Cecil Airport	September-December 2016
Apparel & Logo Embroidery Services	September-December 2016
Hangar 955 Construction at Cecil Airport	September-December 2016
Airport Drainage Rehab Ph IV-Cecil Airport	September-December 2016
Hangar H4 & Terminal Roof Rehab-Herlong	September-December 2016
Aviation Financial Consultant	September-December 2016
Survey Services	September-December 2016

### JEA Bid Opportunities:

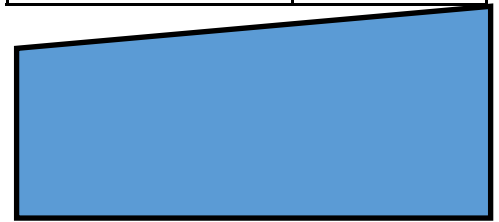
Bid Description	Tentative Bid Date
Pest Control	Winter 2017
Electrical Services General	Winter 2017
Electrical Services – Data Communications	Winter 2017
Plumbing Upgrades – Various Facilities	Winter 2017
Architecture Services – Facilities, Water and Waste Water	Ongoing
Engineering Services - Water and Waste Water	Ongoing

### JTA Bid Opportunities:

Bid Description	Tentative Bid Date
Ferry Operator	October 2016
JTAMW San Pablo Raid Final Design RFP	October 2016
JTAMW Transit Enhancements Construction (Phillips & University)	October 2016
JTAMW Collins Road Improvements Construction (Old Middleburg to Shindler)	November 2016
JTAMW Collins Road Improvements Construction (Shindler to Rampart)	November 2016
JTAMW Kernan Boulevard Construction	November 2016
JTAMW San Pablo Road Construction	November 2106

### COJ Bid Opportunities:

JACKSONVILLE JOURNEY EX-OFFENDER EMPLOYMENT PROGRAM	2016-10-12
STREET POLE BANNER SERVICES	2016-10-12
PRINTING SERVICES FOR SPECIAL EVENTS	2016-10-12
CROWD MANAGEMENT SERVICES FOR SPECIAL EVENTS - RE-BID	2016-10-12
ENTERPRISE RESOURCE PLANNING (ERP) SOFTWARE AS A SERVICE SOLUTION	2016-11-16



## PURPOSE IF NEWSLETTER

Designed to create awareness, engage constructive dialogue, inform the small business community of our efforts towards eliminating any persistent barriers towards small business inclusion and success regarding the award of both public and private sector contracting opportunities.

## JEA Highlights:

JEA successfully bid out several JSEB sheltered markets for landscaping and janitorial services. We will highlight these companies in the next newsletters once all the contracts have been executed.

In the meantime, congratulations to BGMS Trucking Group, LLC, a JSEB firm owned by the Buckholtz's. They have just been awarded a 3 year contract to provide crushed rock deliveries to JEA system wide.

In addition, JEA will be bidding out several Water and Wastewater Constructions projects that will include JSEB participation goals. Information on upcoming bids and pre-bid meetings can be found on our website. Our monthly seminar provides an overview of how to use our Procurement website. See dates for our seminar on the Calendar of Events shown elsewhere in this newsletter.

JEA is looking for qualified plumbers to work on various field projects. If interested, please complete the form that is housed on [jea.com](https://www.jea.com)'s Informal Bid Opportunity web page entitled: Plumbing Services. The web-link is: [https://www.jea.com/About/Procurement/Informal\\_Procurement\\_Opportunities/](https://www.jea.com/About/Procurement/Informal_Procurement_Opportunities/)Contact Nadine Carswell at 665-6257 should you have additional questions.

Most companies are required to become JEA Safety Qualified within ten (10) business days of being notified by JEA that they have won a bid. Qualification requires completion of a Questionnaire that provides evidence of a drug free work environment and the completion of OSHA safety training for employees. Potential bidders should review the requirements prior to bidding in order to develop an action plan to meet these requirements. [Note: The safety requirement only applies if your company's project is deemed safety sensitive.]

For more information regarding this process go to: [https://www.jea.com/About/Procurement/Become\\_a\\_Vendor/Contractor\\_Safety/](https://www.jea.com/About/Procurement/Become_a_Vendor/Contractor_Safety/) or e-mail [safety@jea.com](mailto:safety@jea.com) Jerry Fulop at 904-665-5810 is the Safety contact should you have additional questions.

JEA will be holding a fall seminar to update companies on our Project Plans for FY 2017. Our targeted date for this event has been moved to November.

## CONTACT INFORMATION

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## Calendar of Events:

### CITY OF JACKSONVILLE SMALL & EMERGING BUSINESS WORKSHOPS

"Financial Management"- October 11, 2016  
5:30-7:30 Location: SBA North Florida District Office  
"Bringing It All Together" - October 20, 2016  
5:30-7:30 Location: Ed Ball Building  
"JWBC's Steppingstone Summit - October 27, 2016  
7:30 am -12:00 pm Location: Florida Blue Campus  
"Business Insurance" - November 15, 2016  
5:30-7:30 Location: SBA North Florida District Office  
"Bringing It All Together - November 17, 2016  
5:30-7:30 Location: Ed Ball Building  
"Selling A Small Business & Succession Planning"  
December 13, 2016 5:30 -7:30 Location: SBA North Florida District Office

### Duval County Public Schools

#### Workshops

"How To Do Business With DCPS" - November 29,  
2016 9:00 am -10:30 am Location: 1701 Prudential Drive

### JAA Workshops

"Doing Business with JAA" - October 10, 2016 Location: JAA Administration Building  
"Doing Business with JAA" - November 14, 2016 Location: JAA Administration Building  
"Doing Business with JAA" - December 12, 2016 Location: JAA Administration Building

### JEA Workshops

**Seminar for Potential New Vendors and Jacksonville Small Emerging Businesses** - October 20, 2016 3:00-5:00. Location: JEA 21 W. Church St. 1st Floor Bid Office

**Seminar for Potential New Vendors and Jacksonville Small Emerging Businesses** - November 17, 2016 3:00-5:00. Location: JEA 21 W. Church St. 1st Floor Bid Office

**Seminar for Potential New Vendors and Jacksonville Small Emerging Businesses** - December 15, 2016 3:00-5:00. Location: JEA 21 W. Church St. 1st Floor Bid Office

### JTA Workshops

"Supplier Information Workshop" - November 15, 2016 3:00 Location: 121 W. Forsyth Street, JTA Board Room - 3<sup>rd</sup> Floor

## JTA Business Development Academy Seminar

**Team Building** - October 11<sup>th</sup>, 5:30 -7:30 p.m. at the Beaver Street Enterprise Center, 1225 W. Beaver Street, Jacksonville, Florida 32204

**Financial Management** - January 10<sup>th</sup>, 5:30 - 7:30 p.m. at the Career Source Building, 215 N. Market Street, Jacksonville, Florida 32202

You must sign up with Anita McGoogin (904) 633-8533 / Diane Hansen (904) 632-5221 to attend. These classes are designed for small and disadvantaged businesses, with goal of creating new job opportunities.