



**BOARD OF DIRECTORS MEETING  
Jacksonville Port Authority  
2831 Talleyrand Avenue  
March 25, 2024**

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A meeting of the Jacksonville Port Authority Board of Directors was held on Monday, March 25, 2024 at the Port Central Office Building, 2831 Talleyrand Avenue, Jacksonville, Florida. Chairman Bean called the meeting to order at 9:00AM and welcomed all attendees. Board Member Soo Gilvarry led the audience in the Pledge of Allegiance and a moment of silence.

**Board Members Attending:**

Mr. Daniel Bean, Chair  
Ms. Wendy Hamilton, Vice Chair  
Mr. Palmer Clarkson, Treasurer  
Ms. Soo Gilvarry, Secretary  
Mr. Tom Slater, Member

Mr. Ed Fleming, Member - Absent

**Other Attendees:**

Mr. Eric Green, Chief Executive Officer  
Ms. Beth McCague, Chief of Staff  
Mr. Joey Greive, Chief Financial Officer  
Mr. Robert Peek, Chief Commercial Officer  
Mr. James Bennett, Chief Operating Officer  
Ms. Linda Williams, Chief Administrative Officer  
Ms. Chelsea Kavanagh, Chief Communications Officer  
Mr. Nick Primrose, Chief, Regulatory Compliance  
Mr. Reece Wilson, Office of General Counsel  
Mr. Chris Miller, City Council Liaison  
Ms. Rebecca Dicks, Board Liaison

Chairman Bean acknowledged the presence of special guests from Crowley and extended a warm welcome to them. The recognized guests included Chairman and CEO Tom Crowley, John Claybrooks (Chief Marketing Officer), Brett Bennett (Sr. Vice President and General Manager of Crowley Logistics), Andy Davis (Vice President of Logistics Operations), Doug Walker (Director of Port Operations), and Patrick Tamasis (General Manager). Chairman Bean indicated that further presentations would be forthcoming from Mr. Crowley and Mr. Claybrooks a little later in the meeting.

## **Approval of Minutes**

Chairman Bean called for approval of the February 26, 2024 Board of Directors meeting minutes. After a motion by Ms. Hamilton and a second by Ms. Gilvarry, the Board unanimously approved all minutes as submitted.

## **Public Comments**

Chairman Bean called for comments from the public. There were no public comments.

## **Presentation – Customer Spotlight**

Chairman Bean expressed gratitude for the chance to host key customers at the Board meeting to gain insight into their businesses and contributions to the port community. The focus of this meeting is on Jacksonville-based Crowley.

Chairman Bean introduced Crowley's Chairman & CEO, Tom Crowley, along with Chief Marketing Officer, John Claybrooks, for further discussion and insight into Crowley's operations.

Mr. Crowley expressed great satisfaction in discussing the longstanding partnership between Crowley and JAXPORT. He stated that Crowley's local operations team plays a crucial role in ensuring seamless movement of cargo, reflecting the commitment to efficiency and reliability in delivering goods to their destinations.

Mr. John Claybrooks provided a concise overview of Crowley, highlighting its establishment in 1892 and its status as a privately-held, U.S.-owned logistics, government, marine and energy solutions company headquartered in Jacksonville, Florida. He outlined Crowley's global services through six primary business units: Logistics, Government Solutions, Shipping, Fuels, Land Transportation and Wind Services. Mr. Claybrooks emphasized the crucial partnership between Crowley and JAXPORT, underscoring how it enables them to provide reliable, optimized, customer-centric supply chain solutions to Central America and the Caribbean.

Mr. Brett Bennett, Sr. Vice President and General Manager, presented a comprehensive logistics overview, underlining Crowley's dedication to growth driven by its customers and employees.

Chairman Bean thanked the Crowley team for all their organization does to support JAXPORT's relationship with Puerto Rico and growth of cargo connections throughout the region.

## New Business

**BD2024-03-01      Rail Grant Agreement – Design & Construction of a Jacksonville Port Terminal Railroad (JXPT) siding on Talleyrand Marine Terminal**

Mr. Justin Ryan presented this submission for Board approval of a Rail Grant Agreement between the Florida Department of Transportation (FDOT) and the Jacksonville Port Authority for state funding in FDOT FY2024 for design and construction of a Jacksonville Port Terminal Railroad (JXPT) siding on Talleyrand Marine Terminal.

After a motion by Mr. Slater and a second by Ms. Gilvarry, the Board voted to approve this submission.

**AC2024-03-03      Purchase of Heavy & Light Duty Fork Lifts  
FAESCO, Inc., d/b/a XL Lifts**

Mr. Justin Ryan presented this submission for Board approval of the issuance of a contract to FAESCO, Inc., d/b/a XL Lifts for the purchase of zero emissions light & heavy-duty fork lifts in the amount of \$5,675,760.00.

After a motion by Ms. Gilvarry and a second by Mr. Clarkson, the Board voted to approve this submission.

**AC2024-03-04      Installation & Upgrades to Access Control Systems  
Four (4) Projects – Cook Electrical**

Mr. Corey Bell presented this submission for Board approval of the issuance of a contract to Cook Electrical in the total amount of \$1,303,300.00 for installation and upgrades to access control systems – four (4) projects. A separate CPO will be assigned for each project.

After a motion by Mr. Clarkson and a second by Ms. Hamilton, the Board voted to approve this submission.

**BD2024-03-02      Contribution to SSA JCT Modernization Project Phase 8**

Mr. James Bennett presented this submission for Board approval that JAXPORT contribute \$1,500,000 to the SSA Marine construction project at Blount Island Marine Terminal as reimbursement for wharf improvements which provide long-term benefits to JAXPORT.

After a motion by Mr. Clarkson and a second by Ms. Gilvarry, the Board voted to approve this submission.

**AC2024-03-01      Terminal Development for SET - CM at Risk GMP6 Packages,  
CO#12, JE Dunn Construction Company**

Mr. James Bennett presented this submission for Board approval of the issuance of Change Order No. 12 to JE Dunn Construction Company in the amount of \$11,683,568.00 for Terminal Development at SET – CM at Risk GMP6. The total contract cost to include Change Order No. 1 – 12 is \$122,877,157.22.

After a motion by Mr. Clarkson and a second by Ms. Hamilton, the Board voted to approve this submission.

**AC2024-03-02      Technical Support & Quality Assurance during Manufacturing &  
Commissioning of New STS Cranes – Taylor Engineering, Inc.**

Mr. James Bennett presented this submission for Board approval of the issuance of Change Order No. 2 to Taylor Engineering, Inc. for technical support and quality assurance during manufacturing and commission of new STS cranes in the amount of \$562,242.75. The total contract cost to include Change Order No. 1-2 is \$724,304.57.

After a motion by Mr. Clarkson and a second by Mr. Slater, the Board voted to approve this submission.

**BD2024-03-03      Carnival Berthing and Terminal Use Agreement  
Second Amendment**

Mr. Nick Primrose presented this submission for Board approval of the Second Amendment to the Berthing and Terminal Use Agreement between the Jacksonville Port Authority and Carnival Corporation whereby Carnival will extend its current contract term through May 31, 2026. Additionally, Carnival requests four one-year renewal options, which would keep Carnival sailing out of JAXPORT through May 31, 2030.

After a motion by Mr. Clarkson and a second by Mr. Slater, the Board voted to approve this submission.

**CEO UPDATE**

Mr. Green provided an update to the Board regarding ongoing efforts to secure a permanent operator or operators for the Dames Point Terminal and ICTF, following Ceres' decision to exit all port operations in the U.S. and Canada. The availability of these properties presents a unique opportunity due to their strategic location within a major seaport. The JAXPORT team is diligently working to identify the most suitable and advantageous use for these assets to maximize their potential value.

Mr. Green highlighted the significance of the 20th anniversary of Carnival's operations out of Jacksonville, emphasizing the continued growth of the cruise program as a significant contributor to job creation and economic impact in the region and state. He

expressed gratitude to Carnival for their ongoing partnership and looks forward to continued collaboration in the future.

In preparation for the hurricane season, Mr. Green announced plans for an upcoming summit in Puerto Rico, organized by JAXPORT's executive team and the Puerto Rico Port Authority, with participation from three ocean carriers and the Puerto Rico Manufacturers Association. The summit will focus on storm readiness and resilience plans for cargo terminals, business interruption redundancy, and grant opportunities. Trade with Puerto Rico is a significant aspect of JAXPORT's diversification strategy and contributes significantly to its cargo revenue.

Mr. Green concluded his update by announcing Fitch's recent affirmation of the port's "A" stable credit rating. This rating reflects JAXPORT's diverse revenue base, successful public-private partnerships, advantageous location in the Southeast, and strong connectivity to global markets.

### **Reports**

#### **R2024-03-01 Engineering and Construction Update**

Mr. James Bennett provided an overview of the key capital and engineering projects.

#### **R2024-03-02 Financial Highlights & Monthly Financials/Vital Statistics**

Mr. Joey Greive provided Financial Highlights for the month of February 2024 and provided an overview of the financials and vital statistics.

#### **R2024-03-03 Commercial Highlights**

Mr. Robert Peek provided commercial highlights to the Board for the month of March 2024.

#### **R2024-03-04 Public Safety Update**

Mr. Nick Primrose provided a Public Safety Report as info only.

### **Other Business**

After a motion by Mr. Clarkson and a second by Mr. Slater, the Board unanimously approved travel by one or more Board Members of the Authority for business solicitation purposes or to attend any necessary conferences and/or meetings during the months of April/May 2024.

There being no further business of the Board, the meeting adjourned at 10:19AM.